

002-777-2024 RFP Sports Center Operations Q&A

1. I have a question regarding the bid for the management of new sports center. Can you provide more details about the facility, number of tennis- pickleball courts and what other sports will be played inside the facility?

-We appreciate your interest in this project. Please review <https://htrfa.org/> for more information regarding the project.

2. RFP page 1 states proposals are due 10/16 (please confirm proposal due date is 10/26 per cover page and Brian's email below?)

RFP cover page states written questions are due Thurs 10/16 (please confirm this is MONDAY 10/16 per calendar.

Questions are due by Monday 10/16 and the proposal due date is Thursday 10/26

3. Is there a local Sports Commission? If yes, what is their relationship to the project and related events?

There is not a local sports commission, however the Williamsburg Tourism Council (a.k.a. Visit Williamsburg) does include sports in their regional tourism marketing efforts: <https://www.visitwilliamsburg.com/meetings-groups-sports>. From a sports event marketing standpoint, it is envisioned that the operator will collaborate with Visit Williamsburg as appropriate.

4. How much is the FF&E budget? Who is responsible for FF&E?

FF&E will be the financial responsibility of the HTRFA. The FF&E budget is currently in development.

5. What is the construction and opening schedule?

The current groundbreaking target is February 2024, with the facility opening Q1 2026.

6. *Will the residents make payments to their respective parks and recreation departments?*

It has not yet been determined whether the operator (as a representative of the HTRFA) or the parks/recreation departments of the City and Counties will collect the registration fees, but we understand that the projected financial operations of the facility will vary depending on that decision.

7. *Will the respective parks and recreation departments make payment to the facility?*

The parks and recreation departments will not pay for their time in the facility. The operator is expected to make an effort to reduce the size of annual operating losses through other revenue-generating activities (court rentals, family entertainment activities, F&B, etc.).

